### CONTENTS

	PAGE
	1
Auditors' Report	
Statement of Financial Position	2
Statement of Changes in Fund Balances	3
Statement of Operations	4
Statement of Cash Flows	5
Schedule of Expenditures	6
Notes to Financial Statements	7 - 14





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### **AUDITORS' REPORT**

### To The Members of the Board of Directors of Chalice (Canada)

We have audited the statement of financial position of Chalice (Canada) as at June 30, 2010 and the statements of operations, changes in fund balances and cash flows for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the organization as at June 30, 2010 and the results of operations and changes in fund balances and cash flows of the organization for the year then ended, in accordance with Canadian generally accepted accounting principles.

CHARTERED ACCOUNTANT

Bedford, Nova Scotia

August 26, 2010

Truro Office 640 Prince St., Suite 301 Truro, N.S. Canada B2N 1G4

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Director

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			0700 00 1				
		AS AT JUNE 30, 20 TO	50, 4010			2010	2009
3						co.	49
		ASSETS	SIE				
	General	Community Projects Fund	Urgency Fund	Christmas Fund	Endowment Fund	Total	Total
CURRENT ASSETS Cash	1,433,216	3 <b>1</b>	ē J	, ,	ь т	1,433,216 3,652,020	478,579 3,866,829
Short-term investments (note 4) Prepaid expenses and deposits	3,652,020 16,871 26,761				64 845	16,871 26,761 -	97,710 115,323 -
Due from (to) other funds (note 5)	(798,533)	198,934	406,991	127,763	64,845	5,128,868	4,558,441
INVESTMENTS (note 4)	1,504,728	i, j	de A	i i	1 1	1,504,728 1,869,526	1,528,815
CAPITAL ASSETS (note 6)	7 704 589	198,934	406,991	127,763	64,845	8,503,122	7,916,414
		LIABII	LIABILITIES				
CURRENT LIABILITIES Accounts payable and accrued liabilities	1,722,745	a be		1 1	1 1	1,722,745 2,662,161	1,407,521
Deferred contributions (note 1) Current portion of promissory note payable	13,732		I, a	1		4,398,638	3,824,865
Promissory note payable (note 8)	16,165		V I			16,165	3,824,865
	200,414,4	FUND BA	BALANCES	10	10		
Invested in capital assets	1,839,629	198,934	406,991	127,763	64,845	1,839,629 798,533 1 450 157	1,829,158 721,998 1,540,393
Resultated Unrestricted general	3,289,786	198,934	406,991	127,763	64,845	4,088,319	4,091,549
	7,704,589	198,934	406,991	127,763	64,845	8,503,122	7,916,414
COMMITMENTS (note-8) APPROVED ON BENALF OF THE BOARD	X	8 A 3			St. Co.	Ber	:

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# STATEMENT OF CHANGES IN FUND BALANCES

		F 000	COS THE YEAR ENDED JUNE 30, 2010	FD JUNE 30.	2010			2
		2					2010	2009
							4	vs
1	Unrestricted Funds	d Funds		Restricted Funds	d Funds			
	General	Invested in Capital Assets	Community Projects Fund	Urgency Fund	Christmas Fund	Endowment Fund	Total	Total
Fund balances - beginning of year	1,540,393	1,829,158	411,082	144,694	106,377	59,845	4,091,549	3,290,675
Excess (deficiency) of revenues over expenditures	27,542	(107,307)	(212,148)	262,297	21,386	5,000	(3,230)	800,874
stasse letines in the material	(117,778)	117,778	•	1			•	
Fund balances - end of year	1,450,157	1,839,629	198,934	406,991	127,763	64,845	4,088,319	4,091,549
			•					

WBLI Chartered Accountants

### STATEMENT OF OPERATIONS

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						2010	2009
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	General	Community Projects Fund	Urgency Fund	Christmas Fund	Endowment Fund	Total	Total
Sponsorship contributions Special gift contributions Special gift contributions General contributions Community Projects Fund contributions Urgency Fund contributions Christmas contributions Endowment contributions Endowment contributions Catalogue contributions Investment income Fundraising contributions Rexpendit contributions Fayments to sponsor sites Payments to sponsor sites Payments to sponsor sites Payments to sponsor sites Payments to sponsor sites Administrative expenditures (see schedule) Administrative expenditures (see schedule) Administrative expenditures (see schedule) Administrative expenditures (see schedule) Amortization Loss on disposal of capital assets (note 6)	15,395,882 363,780 608,925 - 1,800 589,749 138,303 77,316 17,175,755 1,018,060 727,154 651,456 107,307	339,450 62,775 402,225 614,373	305,898	442,231	5,000	15,395,882 363,780 608,925 339,450 305,898 442,231 5,000 1,800 589,749 138,303 140,091 18,331,109 15,830,362 1,018,060 727,154 651,456 107,307	14,459,327 338,749 491,418 488,738 9,947 402,414 10,000 17,760 444,422 147,903 150,289 16,960,967 13,944,358 1,012,897 631,874 437,610 72,684 60,670
Excess (deficiency) of revenues over expenditures	(79.765)	(212,148)	262,297	21,386	5,000	(3,230)	800,874



### S

## CHALICE (CANADA) STATEMENT OF CASH FLOWS

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2009

			The second secon				
	Conoral	Community Projects	Urgency	Christmas	Endowment	<b>.</b>	es i
1	Fund	Fund	Fund	Fund	Fund	Total	l otal
CASH FLOWS FROM OPERATING ACTIVITIES Cash provided from (used in) operations							
Excess (deficiency) of	(79,765)	(212,148)	262,297	21,386	5,000	(3,230)	800,874
Items in earnings not involving cash Amortization	107,307	4	iš.	84 8■		107,307	72,684 60,670
Loss on disposal of capital assets	27,542	(212,148)	262,297	21,386	9'000	104,077	934,228
Change in noncash working capital balances	80,839	Ü	9	ī		80,839	(88,289)
HST receivable Accounts payable and accrued liabilities	88,562 315,224	ë r	6 <b>1</b> 21 8	11)	c c '	315,224 244.817	466,316 101,030
Deferred contributions	756,984	(212,148)	262,297	21,386	5,000	833,519	1,320,050
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES Increase in due from (to) other funds	CTIVITIES 76,535	212,148	(262,297)	(21,386)	(6,000)	41,558	Î r
Borrowing of promissory note payable	41,558 (11,661)	1 (	3	•		(11,661)	
Repayment of promissory now payers	106,432	212,148	(262,297)	(21,386)	(5,000)	29,897	3 <b>4</b>
CASH FLOWS USED IN INVESTING ACTIVITIES	S 4 244, 497	•	1	τ		4,244,497	4,612,887
Proceeds on disposal or investments Purchases of investments	4	U 1	3 3	• 1	r v	(4,000,085) (5,516)	(4,439,769) 23,699
Adjustment of investments to market value investment in capital assets	(5,510)	· .	3			(147,675)	(1,306,608)
	91,221	•	1	1		91,221	(1,109,811)
CHANGE IN CASH DURING THE YEAR	954,637	ï	Lii	7	C	954,637	210,239
OANO Of vear	478,579	1	31 31		340	478,579	268,340
Sold - Deginning of - LOVO	1 433 216	1	t	•	21 22	1,433,216	478,579
CASH - end or year	1000						

### SCHEDULE OF EXPENDITURES

### FOR THE YEAR ENDED JUNE 30, 2010

				2010	2009
				\$	\$
	Program expenditures	Marketing expenditures	Administrative expenditures	Total	Total
Advertising and promotion	1,713	80,143	5 <b></b> .	81,856	56,614
Bank charges and interest	37,459	36,362	4,249	78,070	61,617
Conferences	531	4,200	:=	4,731	2,090
nsurance	-	285	18,042	18,327	15,701
Miscellaneous	8,972	29,671	5,186	43,829	30,692
viiscenarieous viissions appeals - stipends	-	32,200	74	32,200	33,025
Mission appeals - travel	-	28,283	220	28,283	25,745
Office	28,136	5,298	62,248	95,682	79,840
Other	605	1,563	1,847	4,015	3,576
Postage and courier	125,317	10,279	83,183	218,779	209,381
Printing	32,521	80,254	25,072	137,847	140,820
Printing and postage - newsletter	374.7±5533	94,240	<u>u</u>	94,240	77,184
	2,918	56	40,682	43,656	12,708
Property taxes Professional fees	6,992	85	62,911	69,988	56,039
Rent and utilities	19,449	675	8,866	28,990	30,139
Rent and dunies Telecommunications	11,263	4,687	11,854	27,804	29,356
	43,493	15,957	6,432	65,882	78,528
Travel and meetings	698,631	302,841	319,468	1,320,940	1,137,088
Wages and salaries Subscriptions and memberships	60	75	1,416	1,551	2,237
tacenture attraction (1 € 1450 5146 515 515 515 515 515 515 515 515 515 51	1,018,060	727,154	651,456	2,396,670	2,082,380



### NOTES TO FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2010

### 1. NATURE OF OPERATIONS

The organization was incorporated on June 30, 1992 under the Canada Corporation Act. The organization is a charitable organization whose main purpose is to provide financial sponsorship to children and the aging in developing countries.

### 2. SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Accounting**

The organization follows the accrual method of accounting for financial reporting purposes.

### **Fund Accounting**

Chalice follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's program delivery and administrative activities. The fund reports unrestricted resources and restricted resources for which there is not an appropriate restricted fund.

The Community Projects Fund reports restricted resources that are to be used to provide funding for specific community projects under the following categories: education, nutrition, water, health care, community improvement and emergency funding.

The Urgency Fund reports only restricted resources that are to be used to provide funding to projects when urgent circumstances arise.

The Christmas Fund reports the restricted resources that are to be used in providing additional resources at Christmas time.

The Endowment Fund reports resources contributed for endowment. Investment income earned on resources of the Endowment Fund is reported in the General Fund and is used for expenses which achieve the purpose of the Endowment to which it relates.



### NOTES TO FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue Recognition

Restricted contributions related to general operations are recognized as revenue of the General Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the General Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Contributions for endowments are recognized as revenue in the Endowment Fund.

Unrestricted investment income earned on Endowment Fund resources is recognized as revenue of the General Fund. Other investment income is recognized as revenue of the General Fund when earned.

### Investments

Investments include both mutual fund units as well as guaranteed investment certificates.

The investments in mutual fund units have been classified as held for trading. These units are publicly traded on a stock exchange, and as such, are recorded at fair market value on the balance sheet as these values are readily available. Any adjustments recorded on the held for trading investments are recorded through the statement of operations.

The investments in guaranteed investment certificates have been classified as available for sale. These investments are recorded at principal plus accrued interest, therefore the carrying value approximates the fair market value. Given that investments classified as available for sale are fully comprised of guaranteed investment certificates, there is no unrealized gain or loss to be realized on an annual basis; thus, the excess of revenue over expenditures for the year and comprehensive income are the same. As a result, there would not be any adjustments which require disclosure in a Statement of Other Comprehensive Income. No Statement of Other Comprehensive Income has been prepared, as it would not provide any additional information to the users of the financial statements.

**Capital Assets** 

Capital assets are stated at cost. Amortization is provided by the diminishing balance method at the following annual rates:

Building	6%
Furniture and equipment	20%
Computer software	30%
Computer equipment	30%



### NOTES TO FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Capital Assets (continued)

During the year, amounts were invested in iMIS fundraising software. The software was not implemented until July 1, 2010, therefore no amortization has been recorded.

**Income Taxes** 

Chalice is a registered charitable organization and qualifies for tax-exempt status pursuant to paragraph 149 (1) (f) of the Income Tax Act.

**Contributed Services** 

A number of volunteers contribute their time each year. Due to the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

Allocated Expenses

Wages and salaries have been allocated to programming, marketing and administration based on the estimated proportion of time spent by employees. Of the total wages and salaries of \$1,320,940, 10.84% (\$143,211) was allocated between the three functions, and 3.58% (\$47,260) was allocated to program expenditures.

**Use of Estimates** 

The preparation of the financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. By their nature, these estimates are subject to measurement uncertainty and the effect on the financial statements of changes in such estimates in future periods could be significant.

### 3. Financial instruments

Fair Values

The organization's financial instruments are comprised of cash, short-term investments, deposits, HST receivable, long-term investments, accounts payable and accrued liabilities, and deferred contributions. The carrying values of these financial assets and financial liabilities approximate their fair values due to their shortterm maturity dates except as disclosed below.

The fair values of long-term investments are approximately equal to their carrying values as the investments consist of guaranteed investment certificates plus accrued interest and investment in mutual fund units recorded at their quoted market value.

Interest Rate Risk

The organization short-term and long-term investments in Guaranteed Investment Certificates are subject to cash flow risk as market interest rates fluctuate and the rates available for re-investments upon maturity may vary from time to time.



### NOTES TO FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2010

4. INVESTMENTS	2010	2009
	\$	\$
SHORT-TERM		
Fixed Income - Guaranteed Investment Certificates:		
CIBC, redeemable and non-redeemable certificates maturing between November 2010 and February 2011 with yields to maturity of 0.9% to 4.15%	1,650,000	-
Credit Union, redeemable certificates maturing in March 2011 with yields to maturity of 1.5%	1,964,881	_
CIBC, redeemable and non-redeemable certificates which matured in fisca 2010 with yields to maturity of 0.9% - 2.9%	l ×	1,600,000
Credit Union, non-redeemable certificate which matured in fiscal 2010 with a yield to maturity of 3.9%	- -	300,000
Accrued interest	37,139	55,346
, 1001252 11112	3,652,020	1,955,346
Investment in Credit Union advanced savings account, interest at 3.95%		1,911,483
Sign Control of the C	3,652,020	3,866,829



### NOTES TO FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2010

4. INVESTMENTS (continued)	2010	2009
	\$	\$
LONG-TERM		
Fixed Income - Guaranteed Investment Certificates:		
Credit Union, non- redeemable certificate maturing in November 2010 with yield to maturity of 4.15%		350,000
Credit Union, redeemable and non-redeemable certificates maturing February 2012 and February 2013 with yields to maturity between 2.35% and 2.85%	1,360,355	1,030,972
Accrued interest	10,267	20,225
	1,370,622	1,401,197
Investment in equities (original cost - \$124,101; 2009 - \$123,130)	134,106	127,618
	1,504,728	1,528,815

### 5. DUE FROM (TO) OTHER FUNDS

The transactions of the Community Projects, Urgency, Christmas and Endowment Funds are administered through the main operating and investment accounts of the General Fund. As a result, at June 30, 2010, the balances of the respective funds have been set up as owing from the General Fund. These loans are non-interest bearing, have no set terms of repayment and have been classified as current items on the statement of financial position.



### NOTES TO FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2010

### 6. CAPITAL ASSETS

2010			2009
Cost	Accumulated amortization	Net	Net
s	\$	\$	\$
404,671	ξ.	404,671	404,671
1,365,728	123,048	1,242,680	1,305,823
** ** TO SEE THE PROPERTY OF T	117,812	63,391	74,935
	20,767	3,204	4,577
9800 TURN TURN TURN		27,407	39,152
128,173		128,173	
2,240,837	371,311	1,869,526	1,829,158
	\$ 404,871 1,365,728 181,203 23,971 137,091 128,173	Accumulated amortization  \$ \$  404,671 1,365,728 123,048 181,203 117,812 23,971 20,767 137,091 109,684 128,173	Accumulated amortization Net  \$ \$ \$ \$  404,671 - 404,671 1,365,728 123,048 1,242,680 181,203 117,812 63,391 23,971 20,767 3,204 137,091 109,684 27,407 128,173 - 128,173

### 7. DEFERRED CONTRIBUTIONS

Deferred contributions represent sponsorship revenue received in the current year that relates to a subsequent year.

The deferred contributions balance is comprised of the following externally restricted amounts for which there is not an appropriate restricted fund:

ot all appropriate recovered	2010	2009
	\$	\$
Deferred sponsorship contributions Deferred fundraising contributions Deferred scholarship contributions Deferred catalogue contributions	2,342,709 14,544 40,281 264,627	2,220,729 20,438 22,651 153,526
	2,662,161	2,417,344



### **NOTES TO FINANCIAL STATEMENTS**

### FOR THE YEAR ENDED JUNE 30, 2010

7. DEFERRED CONTRIBUTIONS (continued)	2010	2009
Changes in the deferred sponsorship contributions balance are as follows:	\$	\$
Beginning balance Less: amount recognized as revenue in the year Add: amount received related to next year	2,220,729 (1,988,518) 2,110,498	2,145,794 (1,957,213) 2,032,148
	2,342,709	2,220,729
8. PROMISSORY NOTE PAYABLE	2010	2009
	\$	\$
8% Promissory note, payable in monthly instalments of \$1,302 principal and interest, maturing in July 2012, secured by rights to the use of the software.	29,897	N•#
Less current portion	(13,732)	
	16,165	

### 9. COMMITMENTS

The organization is renting office space under a long-term lease expiring in February 2015. The annual rental amounts are between \$9,408 and \$10,373 during the lease period.

The organization is leasing office equipment under long-term leases expiring in December 2011 and January 2014, the annual rental of which is \$4,430 and \$7,550 respectively.



### NOTES TO FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2010

### 9. COMMITMENTS (continued)

The organization has committed funds in the amount of \$350,565 to various community projects in the following countries: Bolivia, Chile, Ghana, India, Kenya, Paraguay, Peru, and Tanzania. Of this amount, \$24,629 is pending final reports, with the community project complete and the organization not anticipating any further payouts to be made. The remaining funds are expected to be paid out as the community projects meet the requirements for the funding to be advanced. Of the amounts committed, there is a sufficient balance in the Community Project Fund to cover all but \$151,630.

The approximate payout for these projects within the next three years is as follows:

\$

2011	286,796
2012	21,604
2012	17,536

At year end, committed amounts to be paid for disaster relief funds or for critical need purposes to Haiti and Chile totals \$239,787.

### 10. CAPITAL RISK MANAGEMENT

The organization's capital is comprised of Endowment, Restricted and Unrestricted Fund balances. The organization's objectives when managing capital are to ensure that funds received are appropriately allocated based on their intended purpose. Furthermore, cash and investments are managed to ensure the financial obligations and objectives of the respective Funds are met.

